



# CSTC Greater Long Beach Chapter Newsletter

## SOCIETY CORPORATE OFFICE

**California Society of Tax Consultants**  
 12419 Lewis Street, Suite 106  
 Garden Grove, CA 92840  
 Phone: 714/750-2782 Fax: 714/750-2722  
[www.cstcsociety.org](http://www.cstcsociety.org)

## MISSION STATEMENT

*To promote professionalism by providing quality educational events for tax professionals, creating and encouraging networking opportunities for members, and advocating professional standards and positions within the tax industry.*

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### GLB Chapter Meetings Are held at:

**Lakewood Country Club**  
 3101 Carson Street  
 Lakewood, CA 90712

**Call for Reservations:**  
 Marie Chambers @ 323/585-9927  
*Call-in Deadline: The Wednesday prior to the meeting.*

### Morning Educational Meeting

**Cost:**  
 \$30.00 Members with RSVP  
 \$35.00 Members no RSVP  
 \$40.00 Guests  
**Meeting:** 8:45 to 12:00 Noon  
 January thru April 3 hours CE/ea

### Evening Educational Meeting

**Cost:**  
 \$35.00 Members with RSVP  
 \$40.00 Members no RSVP  
 \$45.00 Guests  
**Meeting:** 6:00 to 9:15 P. M.  
 April thru November 2 hours CE/ea

**Board Meeting: 4:30 to 5:45 P.M.**  
 April thru November  
 Officers, Directors, Board Volunteers

*For reservations to one of our morning or evening educational meetings, call: Marie Chambers @ 323/585-9927.*

*There is no meal guarantee without a reservation. **Call-in Deadline: The Wednesday prior to the meeting.***

*If you have not yet signed up on our Permanent Meeting List and wish to do so, please contact Marie Chambers @ 323/585-9927*



The Greater Long Beach Chapter of CSTC meets monthly and offers Continuing Education. Our Chapter has over 90 members, which includes CTEC registered tax preparers, Enrolled Agents, CPA's, and others in the tax profession. If you are looking for tax knowledge, how to manage your business, or want to share experiences and networking with statewide tax professionals, you should attend one of our events.

### Upcoming Meetings and Events:

**05/26/10:** Understanding Estate Planning and Estate Tax  
  
 1000-CE-3013  
 2 HourS Federal

### INSIDE THIS ISSUE:

- Upcoming Meetings/ Events: Dates & Menus
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**Continued:****Upcoming Meetings and Events:**

- 06/30/10:** TBA  
**07/28/10:** TBA  
**08/25/10:** Lynn Freer: CA Tax Issues  
**09/29/10:** David DuVal on Ethics  
**10/27/10:** Practice Management, Roundtable Discussion  
**11/17/10:** TBA  
**12/15/10:** Holiday Party, Installation of new Officers & Board Members

**Menus:**

**05/26/10:** Plated – Salmon served with Mustard Dill sauce, Rice Pilaf

**06/30/10:** Mexican buffet – Tortilla Chips and Salsa, Mexican Caesar Salad, Chicken fajitas, Refried Beans, Mexican Rice, Pico de Gallo, Guacamole and Sour Cream

**07/28/10:** Plated – Grilled Chicken with Lemon Herb Sauce, Garlic Mashed Potatoes

**08/25/10:** Pasta buffet – Seafood Fettuccini with Bay Shrimp and Scallops, Pasta Primavera

**09/29/10:** Italian buffet – Caesar Salad, Penne, Linguini and Cheese Tortellini served with Alfredo, Pesto and Marinara sauce, Meatballs and Italian Sausage, Garlic Bread

**10/27/10:** Plated – Pork Loin with Caramelized Pearl Onions and Pan Drippings, Rice Pilaf

**11/17/10:** Plated – Turkey, Pecan Stuffing, Giblet Gravy, Cranberry Relish, Mashed Potatoes

**12/15/10:** Plated – Honey-Maple Glazed Ham, Sweet Potatoes

All dinners include salad and dinner rolls (except Mexican dish comes with tortillas) and dessert.

**Fish and vegetarian dinners are available upon special request with reservations.**

Vegetarian dishes are usually: Penne pasta w/marinara and steamed vegetables. Chefs "choice" Fish.

**Greater Long Beach Chapter Officers and Board Members****PRESIDENT:**

Dennis Kaho, 562/421-8523

**1<sup>st</sup> VICE PRESIDENT:**

John Murrill, 562/981-2900  
[tigerjohn@earthlink.net](mailto:tigerjohn@earthlink.net)

**2<sup>nd</sup> VICE PRESIDENT:**

Nancy Spiegel, 714/527-3065  
[nspiegel@pacbell.net](mailto:nspiegel@pacbell.net)

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[taxmarx@yahoo.com](mailto:taxmarx@yahoo.com)

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Donna Miller, 562/424-3088  
[dmillerea@aol.com](mailto:dmillerea@aol.com)

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[bob.mitchell@nrservices.com](mailto:bob.mitchell@nrservices.com)

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**Congratulations !!!**

**Steve Shulman**

**April's Evening Meeting  
 "Wear Your Name Badge" Winner**

Steve will receive half-off the next meeting's cover charge just for wearing his name badge to April's event!

Come to this month's Evening Meeting – and don't forget YOUR name badge!

**YOU may be the next winner!**

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**President's Corner . . .**

The 2009 tax 'season' was good this year. I was able to increase my client base by 25%.

May is the month for Thank You notes and the dreaded file clean-up.

My preparation of Trust 1041 Returns continue to increase through referrals.

Thanks to all for your support of the morning breakfast meetings and some good questions.

I will be taking some time off this month for a vintage travel trailer rally at Pismo Beach. --+270 30's,40's,50's,60's-vintage trailers.

*Dennis*

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**2<sup>nd</sup> Vice President...****Meet Nancy Spiegel CTEC**

Nancy is a California native, raised in Westchester near LAX, until LAX exercised its Eminent Domain authority and took over most of the old home town.

Nancy worked for many years in Aerospace as a Financial Analyst and Program Coordinator, until the layoffs of the late 80s/early 90s finally caught her. So she took a part time job in a tax office, answering phones, setting appointments, etc. This turned into almost full time for the tax season duration. She really became interested in doing taxes, even

thought she still hated to do her own. The owner of the tax office also did books for small business and she began teaching Nancy what she knew. She sent her to a tax school, obtained her registration, and for the next 3 tax seasons, Nancy worked with her part time. Nancy was also by then working as an Office Manager for a sign company and doing books for small businesses, on the side.

In the early 2000's, Nancy struck out on her own and founded **Spiegel & Associates**, providing bookkeeping and tax preparation services for individuals and small businesses. Today, her clients include realtors, auto repair shops, cleaning services, photographers and most other small businesses and individuals you can name.

She has a nutty Miniature Pinscher named Jack (short for Jerk) who keeps her pretty busy trying to keep up with him.

Education:

Masters of Business Administration;  
Pepperdine University  
Bachelors of Arts, Psychology; Calif.  
State University Dominguez Hills

Memberships:

CTEC registered  
California Society of Tax Consultants,  
GLB Chapter (2<sup>nd</sup> Vice President)  
Fullerton Chamber of Commerce,  
Ambassador

*Nancy Spiegel*  
CSTC GLB 2<sup>nd</sup> Vice President

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**Treasurer**

**Meet Barbara Marx Cleary, EA**

After working in private accounting for twenty-three years, I got my introduction to public accounting by managing the bookkeeping department for a CPA firm in Texas. I returned to California after two years in Texas (It's hard to be away from California!) and searched for employment with another CPA firm. Same job title and duties as Texas, but I convinced my employer that, in addition to preparing business tax

returns, we should be doing individuals as well. We did, and....I loved it!!!

I left the firm after four years and started my own practice in Bixby Knolls (Long Beach), shortly after which I passed the EA exam.

I continue to operate my practice in Bixby Knolls, doing bookkeeping, sales and payroll tax returns, a few payrolls, individual, corporate (C and S), LLC, and partnership tax returns. Once in a while I prepare a fiduciary or estate return, primarily for existing clients and their families. I have handled several audits, mostly referrals, as only one audit was for an existing client. (It was a no change.)

I currently serve as Treasurer for Greater Long Beach Chapter and CSTC Society.

*Barbara Cleary*

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**Membership Corner . . .**

"ISN'T THAT INTERESTING"

I just came home after attending the annual four-day education conference sponsored by my broker-dealer. The conference was held at Lowe's Resort in Lake Las Vegas. Everything was beautiful, from the hotel to the food to the rooms and the private concert headlining Herman's Hermits. The best part of the conference was attending the break-out sessions and listening to the incredible speakers.

I was sitting in a very large conference room, late on the second day, with about 350 of my new best friends and listening intently to an excellent speaker when I said; "Now isn't that interesting." The person seated next to me said "Huh?" and I said "I'll tell you later." The topics and themes were consistent with many of the speakers; ethics, integrity, due diligence and the growth of our investment business, aka prospecting for new clients. Hands down, the best resource available to us is our current client base. Satisfied clients will tell their friends and families about us even if we fail to ask them to do so.

And that is where my, isn't that interesting comment came from. I realized that we, you know, all of us, are the satisfied clients of CSTC. We are the best and most efficient resource available to expand the membership of CSTC and keep this wonderful "ship" afloat. One of our loyal clients refers someone to us and we say "thank you" because it is their respect and good will that keeps us afloat.

I don't know if this touches anyone or even makes sense, but I sure hope it does.

*Respectfully submitted by Steve,  
The Membership Guy*

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**The Birthday Corner:**

**May**

**Happy Birthday To:**

Charles Visitor, Member  
Ruth McAbee, Past President

I know our membership will be continually growing and I'll be asking the new people for their birthdates. Thank you for your cooperation. If you haven't already done so, please contact Hal LeMaster @ 714-750-1796 to complete the list and/or to make corrections for future newsletters

*Hal LeMaster*

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**Chapter Directors . . .**

**Meet David McClenon**

David worked at H&R Block for five years - managed a Block office for two of these years. He later moved to a company called TaxResources. For the last six years he has been reviewing TurboTax returns. Once finished with their tax returns, clients have an option to have their return reviewed by a Tax Professional.

With Tax Resources, clients are able to ask a number of questions about their return (and sometimes life in general) which are answered for them in addition to commenting on

their return. The benefit is that they do all the work and of course are responsible for all data they provide. The tax professionals catch a number of oversights and warn them of areas the IRS may question or in some cases almost certainly will question.

Another benefit is being able to review a variety of returns every day and discuss those returns with other reviewers prior to answering client questions. David sees about a thousand returns and answers two to three thousand questions each year. As he says, "Despite this there is still lots I do not know."

While overseas David worked as a volunteer for VISTA / IRS helping expatriots and third country Green Card holders prepare US Returns. The IRS estimated that 60 to 80% of the expats did not file at all. Of the returns filed with a 2555, most taxpayers did not owe any tax and as you can imagine, were happy.

#### Meet Jim Moriarty

"I started working in a tax office when Nixon was president - I was a 6th or 7th grader when my mom started a tax practice in Whittier.

Every return was prepared by hand, back in the day; I started out in 'quality control' going over returns from start to finish on a 10-key, eventually learning how to prepare tax returns. Like Carol Lalli's daughter, I was brought along (dragged, kicking and screaming\*) to CSTC (ISTC) functions and the learning continued.

Prior occupations include Honda dealership parts mgr, appliance deliveryman, millwright and carpenter. I came back into the tax practice full-time in 2002."

- *Of course, we all know Carol's daughter absolutely LOVES the CSTC GLB Chapter Meetings. Must be a 'girl' thing! LoL!*
  - *Jen Horton, Editor*

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**Notes from Nikki . . .**  
**Society News . . .**

The next Society Board of Directors meeting will be held on Friday, May 7<sup>th</sup> and Saturday, May 8<sup>th</sup> at the Crown Plaza Resort Hotel, in Garden Grove, from 10 AM to 6 PM on Friday and 10 AM to 5 PM on Saturday. This meeting is for all CSTC President's, 1<sup>st</sup> VP's and any other Chapter Board members that want to participate. The first day will include an update from our IRS Liaison on the upcoming national Tax Preparer Registration program and all the Society committees will plan all their strategies for 2010 as well as put into action all those plans for 2010. Please contact Beverly Switzer at the Society office to make your reservations for attendance. Reservations are required.

**Time is running out!!** If you have not already signed up for the best education event that CSTC sponsors, it's not too late. The 24<sup>th</sup> Summer Tax Symposium will be at the Silver Legacy Resort Hotel in Reno this year from June 6<sup>th</sup> to 9<sup>th</sup>. We have a terrific program lined up and activities to participate in. If you can't find your brochure, you can go directly to our website at [www.cstcsociety.org](http://www.cstcsociety.org) to register on-line or contact Beverly Switzer at the Society office at 714-750-2782. Hotel reservations need to be made directly with the hotel by May 5<sup>th</sup>. The price is \$64 for single or double plus tax. **The phone number is 1-800-687-8733 and our group code is CSTC10.** Sunday night's entertainment will be provided by "Patsy DeCline" (back by popular demand) as well as some of our speakers and several CSTC members including our own Stephen Bruce and David Eastis. You won't want to miss anything about this Symposium!!! GLB members attending will receive a \$100 education rebate at the June Chapter meeting.

Following the Symposium on June 10<sup>th</sup>, also at the Silver Legacy, is our annual Leadership Workshop and you are encouraged to attend. The Leadership Workshop provides insight into our Chapter Guide and how to use it as well as leadership techniques. We also cover committees and what they entail to help you enhance your efforts in your Chapters. Please contact Beverly Switzer at the Orange office to make your reservations to attend. The

workshop is free of charge to attendees, but we need a count to order the food.

In June, we will be adding in more "On-Line" education topics ranging from 2 hours of credit to 20 hours of credit. We are very excited to add in these new sessions for CSTC. The 2 existing sessions will also be updated so the information is current.

CSTC has professional- logo-long-sleeved shirts that are for sale. The shirts are \$32 each. If you are interested, please contact Beverly Switzer at 714-750-2782.

#### Society Calendar. . . .

#### Support Society Education Programs!!!

5/7 & 5/8/10 2 day Society BOD meeting – Crown Plaza in Garden Grove  
6/6-6/9/10 Summer Symposium @ Silver Legacy in Reno  
6/10/10 Leadership Workshop @ Silver Legacy in Reno  
7/19/10 Society BOD meeting – TBA  
9/20/10 Society BOD meeting – TBA  
11/15/10 Society BOD meeting – TBA

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#### Chapter Calendar . . .

#### Chapter Board of Directors Meetings (open to all members)

4:30 PM – 6:00 PM prior to each Evening Education Meeting

#### Evening Education Meetings

6:00 PM – 9:15 PM on:

5/26/10; 6/30/10; 7/28/10; 8/25/10; 9/29/10, 10/27/10; 11/17/10, and

#### Christmas Party & Installation of new Officers on 12/15/10

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#### Secretary's Chapter News. . .

We had our regular evening education meeting on Wednesday April 28. Graham Hoad from Sales Tax Resource Group gave us a very interesting talk about California sales tax issues. His candid remarks about possible changes to the sales tax base and other enforcement action provided a lot for us to think about.

Many thanks to Graham for taking time from his busy practice to be with us on Wednesday.

At our May 26 meeting our speaker topic is Estate Tax and Estate Planning. Please mark your calendar and plan to attend. And don't forget, if you aren't on the PERMANENT dinner list, please be sure to call Marie Chambers before Wednesday May 19 to let her know you will be attending. The Country Club needs to have a firm head count for the meeting.

Be sure to check out the rest of this newsletter for information about other upcoming evening education meetings. We would love to see you there!

**At the April evening meeting we had the usual name badge drawing for half-off your next meeting. Steve Shulman won half-off. Congratulations Steve!**

Your chapter board is off to a great start to make 2010 a successful year. We are eager to hear from you. If you have any ideas about our chapter please let us know.

It is with great sadness that I have to report that Joanne Sviatek (a long-term chapter member and long-term tax preparer in Lakewood) passed away April 20, 2010. We miss seeing her at the chapter meetings! Our thoughts are with her family at this sad time.

Best wishes to all of you. See you at the next meeting.

*Donna Miller, secretary*

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**Greater Long Beach Chapter Benefits . . .**

**Discount pricing** to all Chapter Educational events *with reservations*. Attend the Roundtable **Morning Educational** meetings January through April and bring in your **problem tax returns**. We'll help you find a **solution** to your problem!!

Receive **9** issues of the **Greater Long Beach Chapter** newsletter **free** (via e-mail).

At least **34 hours of quality Continuing Education** offered each year by the Greater Long Beach Chapter.

Attend **9 meetings** from October 2009 to September 2010 and receive a "Free" **resource book discount of approximately \$46**. Chapter Members get **discounted pricing** on all tax resource books.

Wear your **name badge** to the Evening Education meetings and have a chance to receive **half off** the price of your next Evening Education meeting.

**Free advertising** for chapter members in our chapter newsletter.

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**Other Chapters' News . . .**

**FOOTHILL:** 1<sup>st</sup> Thursday of the month. Call Carmen Hustad for information and reservations @ 909/595-6032. Their meetings are held at the American Legion Hall, 14929 E. Clark, City of Industry at 6:00 P. M.

**LOS ANGELES:** 1<sup>st</sup> Tuesday of the month. Call George Yen for information and reservations @ 562/947-2918. Their meeting is held at the Taix French Restaurant at 1911 Sunset Blvd. in Los Angeles at 7:00 p.m.

**INLAND EMPIRE:** 3<sup>rd</sup> Wednesday of the month. For information and reservations, call 888/853-9670 and leave a message with your request. Their meeting is held at the Double Tree Hotel Claremont, 555 W. Foothill Blvd., Claremont at 6:00 P. M.

**ORANGE County:** 2<sup>nd</sup> Wednesday of the month. Call Fred Saah for information and reservations @ 714/879-9880. Their meetings are held at The Phoenix Club, 1340 S Sanderson Avenue in Anaheim at 6:00 P. M.

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**Chapter Policies:**

**An important reminder about our chapter policies: Please Review: In order to get proper credit for your**

*payment, PLEASE note on your sign-in if you are paying cash, or put your check number by your name.*

**Another reminder about Chapter policy:** meals are **not guaranteed** without a reservation. Call-in Deadline is the Wednesday prior to the meeting.

If you are **unable to attend** a meeting, please call Marie Chambers @ 323/585-9927 by the Call-in Deadline to cancel your reservation, or you will be billed!

All **no-shows** of reservations will be billed back to you, if not canceled by the Call-in Deadline. Our treasurer, Barbara Cleary, will be keeping track of this procedure. The Country Club bills us for all meals reserved and we must pay whether you show up or not. Thanks for your co-operation.

**Unforeseen circumstances** are always taken into consideration on a case by case basis.

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**Note to Greater Long Beach Members:**

There is a bulletin board available to CSTC members at the CSTC Website, [www.cstcsociety.org](http://www.cstcsociety.org)

It is okay to use the CSTC logo on your letterhead. But you must always add "**Member of ...**" or "**Member since ...**" when using the logo.

When you change your e-mail address, telephone number, or your mailing address, **PLEASE** notify both the chapter and the society office, **and the current Newsletter editor** at [cstcglb@gmail.com](mailto:cstcglb@gmail.com).

**New updates for TheTaxBook . . .**

New updates for TheTaxBook can be retrieved by going to the website: [www.thetaxbook.com/updates.asp](http://www.thetaxbook.com/updates.asp)

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**Did YOU Know???**

The Patient Protection and Affordable Care Act may afford a special tax credit in 2010 of up to 35% of health insurance premiums paid by many small businesses and up to 25% of

health insurance premiums paid by a tax exempt organization; in 2014 the maximum tax credit increases to 50% of premiums paid by small businesses and 35% of premiums paid by tax exempt organizations.

**Choose Ctrl Click on a link below to be redirected to the irs website for more information.**

[irs.gov](http://irs.gov) [Detailed Notice regarding Health Care Premium special tax credit](#)

[irs.gov](http://irs.gov) [FAQS Health Care Premium special credit](#)

#### Did YOU Know???

For tax returns filed after December 31, 2010, proposed legislation will require all tax return preparers who prepare all, or substantially all, of a Federal tax return (for compensation) – or a claim for refund – will be subject to new IRS requirements including:

REGISTRATION  
TESTING  
CONTINUING EDUCATION

All paid preparers must register and obtain a PTIN. If you do not already have a PTIN, you may apply online by using eServices Online Tools for Tax Professionals. Visit the IRS website today.

In addition to registration for a PTIN, preparers will be required to regularly renew the PTIN and pay associated user fees.

Attorneys, certified public accountants and enrolled agents will be exempt from the testing requirement.

Attorneys, certified public accountants, enrolled agents, enrolled actuaries and enrolled retirement plan agents are exempt from the continuing education requirement.

The new requirements apply to all paid preparers, not just those who prepare returns in the 1040 series.

At the time of publication, it does not appear that California nor Oregon registered tax preparers will be

exempted from the new testing requirement.

We will keep you posted in future issues regarding this very important subject; this affects every paid preparer in one way or another, and is likely to have significant impact on our profession. The IRS estimates there are as many as 1.2 million paid tax return preparers.

**Choose Ctrl Click on a link below to be redirected to the irs website for more information.**

[irs.gov](http://irs.gov): [Proposed New Requirements for Tax Return Preparers](#)

*Aloha & Mahalo – Jen, your Editor*

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#### What do you think?

#### *This Month's Question:*

***What is your primary concern with respect to the passage of The Patient Protection and Affordable Care Act?***

*Please take a moment to consider this month's question, then eMail a brief response to be posted in next month's newsletter.*

*Responses should be **limited** to no more than **300 words** so that everyone may have a chance to participate (a paragraph is generally about 100 words)*

eMail to: [cstcglb@gmail.com](mailto:cstcglb@gmail.com)

*Aloha & Mahalo – Jen, your Editor*

#### *Last Month We Asked:*

***What will your primary focus be for the 2010 Tax Season as a means to reduce business overhead in your tax practice?***

My primary focus for reducing expenses for the 2010 tax season will be in reduced postage fees. The majority of tax preparers are experiencing ever-increasing postage fees associated with annual hikes in postage rates. It is not uncommon to spend \$2 - \$4 to mail

out an organizer for the taxpayer to work through their tax figures. As we have all found, many clients ignore the organizer and just send in their notes and important tax documents.

For 2009, I experimented with mailing out ONLY a questionnaire with my cover and engagement letters. I found I received back about 75% of the questionnaires completed AND a signed engagement letter – something I had to personally request in prior years. Eliminating the complex organizer which the vast majority of taxpayers did not use saved me perhaps 60% of prior years' postage fees. A portion of that savings was spent on higher quality bond paper for the engagement letter and questionnaire – as opposed to white copy paper – which I felt added professionalism to my small business.  
Jen Horton, EA

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#### Classified Ads:

**Need Mentors:** For **CSUF** Entrepreneurial Accounting during the Spring and Fall Semesters. Inquire: [entrepreneurship@fullerton.edu](mailto:entrepreneurship@fullerton.edu) or contact Andrea Hurt or Marisa Sherb at (657) 278-3464.

**Chief Actuary:** Robert R. Mitchell, EA, COPA: NRS (National Retirement Services, Inc.)  
Telephone: 714/622-3188 Email: [robert.mitchell@NRServices.com](mailto:robert.mitchell@NRServices.com);

**So-Cal Quality Appraisals:** Steven A. Hassoldt, Certified Residential Appraiser  
Telephone: (310) 371-5978  
Email: [socalquality@gmail.com](mailto:socalquality@gmail.com)

**Bookkeeping:** your place or ours. All shoe boxes are welcome. We also offer Quick Books training. Long Beach Business Services, Inc.  
Call Donna Miller at 562/424-3088.

**TaxResources, Inc.** is always looking for tax professionals for the tax season! Positions are available at our Orange County and Sacramento locations. Enjoy flexible hours and great pay. To find out more about our company and our job opportunities, and to apply online,

please visit our website at <http://jobs.taxaudit.com>.

**Greeting Cards:** *HAVE YOU FORGOTTEN TO SEND A CARD TO SOMEONE YOU CARE ABOUT?* Best client follow-up system – “Sendoutcards”. For information contact:  
Butch Kaske at 626/297-2114

**Real Estate Services:** An Agent/Broker since 1972. I will pay a \$500 Finders Fee to any CSTC member who refers me someone who wants to buy or sell, no matter the location! Through my CRS Directory, I have every state and MOST cities covered by well qualified, experienced CRS holders! **(The CRS designation is held by less than 5% of ALL RE agents!)**  
R.I."Butch" Kaske, CFP, CRS, DTM  
Home: (760) 931-2644  
Cell: (626) 297-2114

**Share Office Space Seal Beach:** Looking for an individual to share an office location with me in the Seal Beach area. Interested parties should call:  
Carol Lalli 562/594-4834

**Looking To Purchase Tax Clients:** Looking to purchase 100 to 150 tax clients from anyone ready to retire or downsize. We are not looking for accounting clients. Inbody has been past president of the Association of Business and Tax Consultants, member of CSTC and has over 30 years experience. Wilson has 3 years experience and member of CSTC. Office has been in same location for last 21 years. Call to discuss 714/345-1882 Milton Inbody

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**ADVERTISE WITH CSTC GLB!!!**

*If you are hiring, or perhaps need extra employees for the tax season;*

*If you are selling furniture or supplies;  
If you are interested in promoting your business specialty;  
Or, if you just have something you would like to say to your peers...*

*Consider placing an ad in our monthly newsletter. It's a great way to get your message out to a*

*targeted audience that will best meet your needs!*

*eMail your request to the editor at: [cstcglb@gmail.com](mailto:cstcglb@gmail.com).*

*This service is free to CSTC Greater Long Beach Chapter members.*

*If you know of a business or someone that could benefit by placing an ad in our newsletter, please have them contact Dennis Kaho, 562/421-8523. Non-CSTC members are welcome to submit their ads for a monthly fee of \$10.00.*